

Stephen Byron

From: Luc Mansion [luc.mansion@lsaspac.com]
Sent: Monday, 11 May 2009 10:14 AM
To: Stephen Byron
Cc: Jeanette Hall; Shona Halpin
Subject: Canberra Airport Master Development Plan

Dear Stephen,

Thank you for sending us the Draft Major Development Plan.

As you know, Jeannette Hall is keeping us regularly informed on the different steps of the Airport development plans and progresses.

Only very few airports in the region take the time to involve all players within their redevelopment process and we appreciate and thank you very much for that. Hopefully this immense effort will result into a state-of-the-art International Airport.

Lagardère Services is the worldwide leader in Travel Retail with more than 4000 stores in 20 countries and a presence in more than 100 airports. We are the leader in Airport Travel Retail in Australia with more than 80 stores in the main Australian airports.

We have reviewed the document and I am pleased to let you know that we are very impressed and fully endorse your plan.

We believe that this plan will allow Canberra Airport to open international routes and become a true convenient alternative to Sydney Airport for the hundred of thousands of people leaving in the area.

If I may use an international comparison, Canberra could become what Ottawa Airport has become in only a decade for many Canadian of the Quebec and Ontario provinces.

Undoubtedly, this plan will contribute to develop the global Australian passenger traffic and be a fantastic pole of economic and jobs growth for Canberra.

In conclusion we urge you to continue to support this project which will promote economic development, enhance the region and in the same time address all safety and environmental concerns

We will continue to work with you and your team to deliver a fantastic airport, focusing on our area of expertise the retail planning and execution.

All the best in this project and please do not hesitate to contact me should you have any question.

Best regards.

Luc Mansion

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