# Australian Capital Territory

## **Woolworths Limited Snapshot**

Woolworths Limited is a leading Australian retail company made up of a number of businesses all providing our customers with quality, range, value and everyday low prices. We're built on a passion for retail, attention to detail, working hard, ensuring the safety of our customers and our people. Our mission is to deliver to customers the best shopping experience - each and every time.

#### Location

Woolworths Limited is an Australian-based company, with its head office in Bella Vista, Sydney. We operate nearly 3200 stores, petrol sites and hotels in Australia and New Zealand and are involved in a consumer electronics joint retail venture with the Tata Group in India.

#### **Brands**

Our major brands are: Woolworths, Safeway, Woolworths Petrol, Dick Smith, BWS, Dan Murphy's, BIG W, Thomas Dux, Foodtown (NZ), Countdown (NZ), Fresh Choice (NZ), SuperValue (NZ) and Woolworths (NZ). In 2011 Woolworths will also be opening the first in our chain of new Home Improvement stores.

#### **Shareholders**

Woolworths Limited has more than 419,000 shareholders, plus around 40,000 employee shareholders - which makes us one of the largest employee ownership corporations in Australia.

## **People**

Woolworths Limited is one of the largest employers in Australasia, with nearly 190,000 team members working in stores, support offices and distribution centres across Australia, New Zealand, Hong Kong and Shanghai, as well as India.

In Australia alone, Woolworths employs more than 168,000 employees, some 50,000 of whom are in rural and regional areas. We are currently training over 5,000 trainees and apprentices, including butchers and bakers.

## Sales & Economic impact

Woolworths Limited has annual sales of more than \$51 billion. In 2009/2010 this resulted in an estimated indirect contribution to Australia's economic output and employment of over \$92 billion and more than 652,000 full time equivalent jobs.

## Community

For many years Woolworths has supported a number of community, environmental, health and cultural organisations and programs. In 2009/10 Woolworths community investment totalled more than \$36 million delivered in cash donations, fundraising time and management costs.

Woolworths Fresh Food Rescue campaign continues to grow, with \$2 million to be made available to food relief organizations this year. Woolworths has also raised \$6.8 million for children's hospitals through the Fresh Food Kids Hospital Appeal, and supported 1500 community organizations through the Fresh Food Kids Community Grants.















### Supplier relationships

Woolworths sources 95% of fresh fruit and vegetables and 100% of its fresh meat from Australian suppliers. A vibrant and sustainable farming and agriculture sector is critical to meet Woolworths' long-term business needs.

Woolworths values direct, long term trading relationships with our suppliers to ensure better quality management, improved planning / forecasting and greater consistency and sustainability of supply.

#### **Environment**

As the largest retailer of fresh food in Australia we recognise the long term interdependence between our business and food supply continuity. In recent years, climate change and drought have affected Australian farmers and food production yields.

We see ourselves as part of the solution to these challenges and we have set ambitious environmental targets in our Sustainability Strategy 2007-2015 aiming to balance our growth aspirations with the needs of the environment that sustains our business. Amongst other targets Woolworths aims to have a 40% reduction in carbon emissions in our facilities on projected growth levels by 2015.

## **Woolworths in the Australian Capital Territory**

### **Number of Woolworths Limited employees in the ACT**

2,858 team members

## Number of Woolworths Limited apprentices and trainees in the ACT

- Trainees total 61 (3 Certificate II; 26 Certificate III; 32 Certificate IV)
- Apprentices total 20 (7 bakers; 13 butchers)

#### Number of Woolworths Limited stores in the ACT

- Total Woolworths Limited outlets in the ACT 40
- Supermarkets 13
- BIG W 3
- Dick Smith 7
- Freestanding Liquor outlets (including Dan Murphy's and BWS) 8
- Woolworths Liquor (attached to Supermarkets) 13
- Petrol
  - Woolworths sites 8
  - Caltex-Woolworths alliance sites 1

